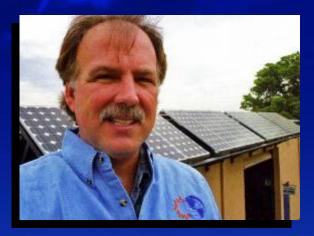
## Solar Energy Its Future is Now!

Presented by...



The Solar Experts





Wayne Wallace President/CEEO

- -SOLAR SOURCE<sup>®</sup> is a privately held company with experience that dates back to its founding in 1984, making it one of the most experienced solar companies in the Southeastern US.
  - In that 26 years the companies efforts are responsible for over 40,000 solar users in more then 9000 homes and businesses saving the equivalent of over 110,000 barrels of oil each year. That's like taking nearly 10,000 cars off the US Highways.

**SOLAR SOURCE**\* has a proven ability to scale with projects that range from large commercial sites (more then 300) to individual residential homes.





**SOLAR SOURCE**<sup>•</sup> is the largest dealer, installer and provider of solar equipment in Florida and one of the largest in the Southeastern US.



- SOLAR SOURCE<sup>®</sup> is the exclusive distributor for state-ofthe-art Heliocol, the world's largest producer of solar panels and the only one that is ISO9002 rated.
- Distributors of Solarworld, Sharp, Suntech, Kyocera, Uni-Solar, SMA-America, Open Energy, Uni-Rac, and Beacon Power products... to name a few.
- Members in good standing with the Better Business Bureau, Florida Chamber of Commerce, Florida Solar Energy Industries Association, Florida Home Builder's Association, and the FSPA.





#### Solar Source Institute Licensed by the Dept. of Education

- Subject Matter Experts for FL Solar Contractor License
- Founded in 2007, SSI has trained over 500 contractors
- NABCEP Authorized Training & Testing Provider
- Courses for PV, Thermal, Architects, Engineers, Building
   Inspectors, Sales Professionals, and Others...
- Training Partners Include:

Polk State College, Palm Beach State College, St. Pete College, Central Florida Community ABC Institute,
Daytona State College,
State College of Florida,
Lake Worth Resource Ctr. and more

## Solar Source Institute in Action



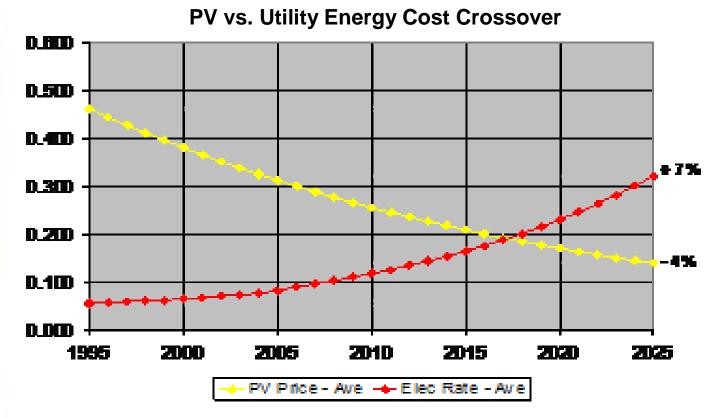
#### **Representative Client List**

- Orlando Convention Ctr. 1<sup>st</sup> Florida Megawatt System
- Walt Disney World Mickey's Retreat
- Georgia Tech Aquatic Ctr. Home of the '96 Olympics
- The University of South Florida (USF)
- Tampa Electric Company (TECO)
- Progress Energy Florida (PEF)
- Jacksonville Electric Authority (JEA)
- Lakeland Electric
- Ed White High School Jacksonville
- The Florida School for Deaf & Blind St. Augustine
- Florida Solar Energy Ctr. (FSEC) PV Sunsmart Schools
- The City of St. Cloud
- The Florida Keys Community College





### The Florida PV Financial Model



The PV industry has been growing by 30-40% per year for many years and projections show that PV will be directly competitive with conventional energy in 5-10 years. However, current State & Federal Incentives can make PV competitive in Florida today.

# Orange County Convention Center Florida's 1<sup>st</sup> Megawatt Solar Project

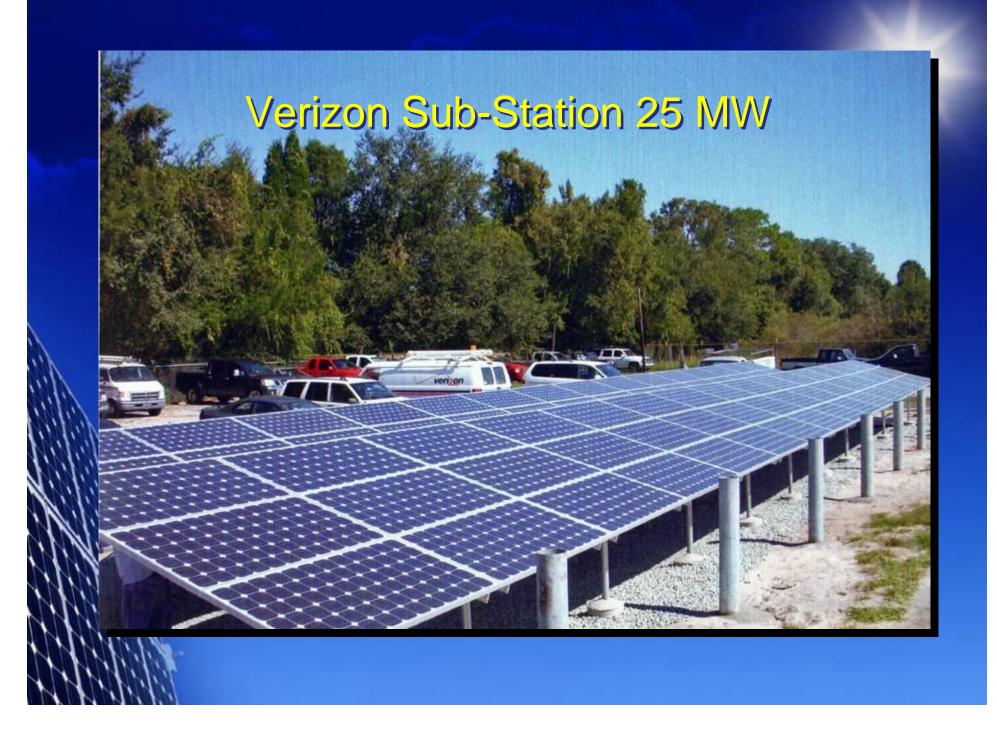
### PV Laminate – Peel & Stick











# Manatee Viewing Center

**Apollo Beach, Florida** 





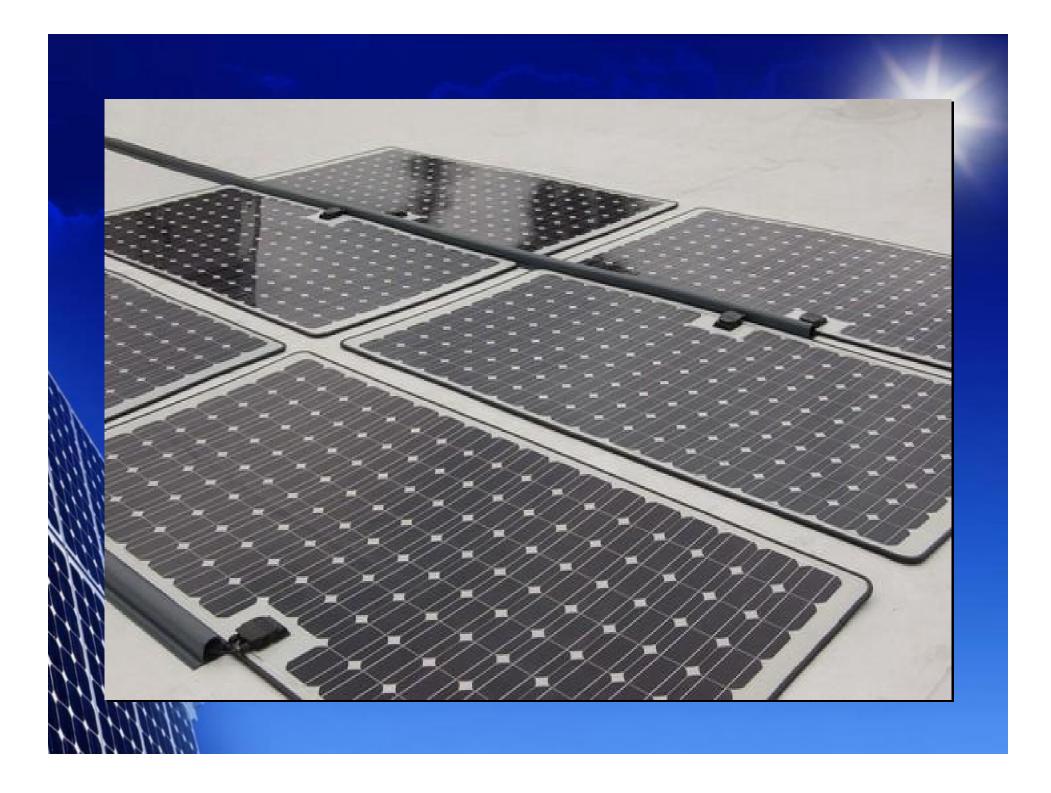
# **Residential Solar Domestic Hot Water**

-- A Passive System --



# **Residential PV Pole Mount System**







# PV Today in Europe !



## How is PV Being Used Today

Airports



Bus Stops











## How is PV Being Used Today



# Where Do We Go From Here?

## Solar Energy Its Future is Now!

Thank you...



The Solar Experts

