

FLORIDA ENERGY SERVICES COALITION

MEETING MINUTES FOR January 22, 2016 Tampa, Florida

Call to Order: Meeting called to order by Jeff Stokes – Private Co-Chair and Alexander Mack – Public Co-Chair at 10:16am

Introductions and Agenda Overview

Attendees: (M) Member

Madonna Rykken	Larry Leetzow	Tony Morgan
Chuck Hoppe (M)	Alexander Mack (M)	Eddie Riddle (M)
Brandon Aumiller	Jason Grusin	Garrett Hill
Cary Carty	Madeline Fazzalari	Tom Walther (M)
Bueno Prades	Tim Van Horn	Wayne Dunn
Beth Dunn	Kurt Allerman (M)	Dan Klein (M)
Adam Corwin (M)	Brian Frost (M)	Jeff Stokes (M)

APPROVAL OF MINUTES: There was a motion to adopt the September 2015 minutes. Motion passed unanimously, general update.

Featured Speakers:

- Adam Corwin – ECM Holding Group
 - 10 businesses within the group – specialty contractor 4 or 5 ECM to ESCO community with their business roughly 70-80% from ESCO's.
 - Primary – building envelope weatherization. HVAC Armor – coating for coil protection. Fume hood controls & Green IT solutions.
- Larry Leetzow – Jerry Plank – Magnaray International
 - A technical overview of how LED lighting should be selected, fixture/driver compatibility, how fixtures get UL rating and approval, and the interaction between the driver and LED. Power sources, compliance and standardization a must. Explained liability issues and how to cross reference the products. Presented products ranging from 2x4 troffer

bulbs, to wall pack lighting with different colors to protect the turtles on the beach.

- Tony Morgan, Deputy Director FDACS
 - QECB's low cost financing tool
 - 1-2% rate with a 20% reduction in savings required
 - Renewable energy projects can also use QECB bonds
 - \$190 million FL allocation
 - Tony.morgan@freshfromflorida.com

Reports and Updates:

Tom Walther – National ESC Board Member and Current President

- Discussion of partnering with AEE and a motion was made Chuck Hoppe and seconded by Brain Frost to move forward to fund AEE group to help promote ESPC. Update at next meeting.
- 2018 ESC Conference – is Tampa chapter interested in hosting? ESC event around 250 people to attend, 2017 in Nevada. Needs to be around food, entertainment and within walking distances of the hotel selected.
 - Needs to be started now and form a committee to run the event.
Organizational meeting with ESC office and Tom to arrange a call with Tracy. He will coordinate with co-chairs. Update at next meeting.
- ESC as a whole. Mission is to have ESC recognized as the PC leader advancing ESPC in the marketplace and leading efforts in membership and outreach.
- Involve Jacksonville, Miami via a conference number so everyone can be part of this meeting. Increase FL membership. Question can we get a line into conference room?

Speaker ideas – none from group, Co-chairs will arrange.

NEXT MEETING DATE AND LOCATION: April 22, 2016. Location: Yuengling Brewery, Tampa, FL.

Featured Speaker is: Susan Glickman, Florida Director, Southern Alliance for Clean Energy

Southern Alliance for Clean Energy Action Fund (SACE Action Fund), the political arm of the Southern Alliance for Clean Energy (SACE), is a non-partisan, non-profit (c4) organization striving to make clean energy solutions to climate change a top priority for our region's elected leaders. SACE Action Fund engages in public education, legislative action and electoral accountability here in the Southeast.

There is an urgent need to address climate change impacts and unlock our untapped renewable energy resources to create new jobs, energy stability and reduce pollution. Even though the elections of 2014 sent more opponents of climate action to Washington and to our state capitols, the majority of Americans believe that climate change is real and that humans are causing it, and they support clean energy solutions in overwhelming numbers.

We work throughout the region to engage concerned citizens and decision makers about energy policy, but few states are as critical to the discussion as Florida. As the nation's third most populous state (recently surpassing New York), Florida is the largest electricity market in the United States that does not have coherent energy policy. Florida's actions – or lack of – on climate and energy can and will impact the energy debate in our country and potentially international policy. The state also has a lot to lose from inaction on climate and energy issues: the impact of sea level rise and increasingly powerful storm surges threaten millions of Floridians who live in low-lying areas and powerful monopoly utilities have erected barriers to prevent people and businesses from tapping into an abundant, clean energy source: the sun!

Two different initiatives in Florida are providing opportunities for citizens and business leaders to engage in energy policy and the SACE Action Fund is proud to be a supporter of both efforts.

Meeting adjourned 1:22 p.m.